

APPROACH & METHODOLOGY FOR ESTABLISHMENT OF TRADING ARRANGEMENTS

1.1) M/s Righill Electrics Private Limited, Bhopal having their registered office at 44A, Indrpuri, Bhopal are engaged in manufacturing of various equipments, instruments, control panel board mainly used in Oil Exploration. Founded in 1993. Design Specialists having more than 20 years experience (at Bharat Heavy Electricals Limited, Bhopal India) in the field of Oil Field Electrics & Industrial Control Design and Development. Possessing strong engineering team & manufacturing base housed in a premises measuring approx 16,000 sq.ft. (max. height 33 ft, total plot 60,000 sq.ft.), which includes

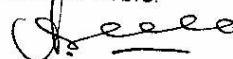
- Electronic assembly with associated set-up.
- Automatic machine soldering for electronic PCBs
- Testing with Simulators and burn-in testing for Electronic Controllers, and AC/DC Modules and various PCBs.
- Tool room
- Machining & Fabrication facilities.
- Moulding machines & press for thermo-plastics and thermo-setting plastics.

Unique capability in design & manufacture of control systems and assemblies for various applications viz., oil field equipment & industrial as well as manufacture of parts & assemblies like Electronic Control Modules, PCBs, EC Brake Parts, Plugs and Sockets Connectors, Foot & Hand Throttles, various transformers etc and field coils, rotating rectifiers and brushless exciters.

Both the Directors being Electrical Engineers and having in depth knowledge in power sector now intend to enter into trading of intrastate & interstate power as now been made possible due to the relevant provisions of Electricity Act 2003, and so looking to present power scenario. There is a good scope of power transaction in the state as well as out side the state owing to the fact that tremendous industrial activities & power generation projects including CPPs are in progress. A good number of Large / Mega independent Power Producers (IPPs)/ (CPPs) are coming up in near future in various states including Chhatisgarh, Orissa, Jharkhand where coal reservoirs are available in plenty. These projects will meet the shortfall of power, hence scope of inter-state power trading is certainly very bright.

The promoters of Righill Electrics Private Limited are very resourceful & financially quite sound. They are having good contacts / liaisoning with various departments Like State Electricity Boards as well as the State Government authorities, apart from HT consumers, CPPs etc in general which would help in expediting the power trading business.

For RIGHILL ELECTRICS PVT. LTD.


DIRECTOR

Annexure (IX)

ORGANISATIONAL AND MANAGERIAL CAPABILITY

BOARD OF DIRECTORS

1. **Shri Ashutosh Shukla:-** He has done graduation in Electrical Engineering. He is having 40 years of experience. He has been associated for 24 years with BHEL, Bhopal in Design Departments as well as Design HOD and as PRODUCT INCHARGE . He is independent entrepreneur for last 16 years at Righill as Director and supervising designs and other functions supplying parts and systems of HGC Type for HGC Type AC-SCR equipment.
2. **Shri Vinod Sapre:-** He has done graduation in Electrical Engineering. He is having 34 years of experience in the field of designing, production and manufacturing of high tech equipments, controlling panel for various application. He has been associated for 18 years with BHEL, Bhopal in Design Departments. He is independent entrepreneur for last 16 years at Righill as Director and supervising designs and other functions supplying parts and systems of HGC Type for HGC Type AC-SCR equipment.

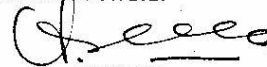
MANAGEMENT

1. **Shri Manu Sukul:-** He is a Electronics Engineer and also holds a Master's Degree in Management. He is in the field of industrial and trade activities for the last 22 years and holds a key profile in organisation. He supports the company by managing the designing unit, material management, on site coordination.
2. **Shri B.D. Gupta Director- Technical:-** He is the B.E. (Electrical) & M.Tech (Power Engg.) and has a total experience 40 Years in planning, designing & manufacturing with speciality in Traction Equipment.
3. **Shri Amit Shukla :-** B.E. in Instrumentation & Electronics
4. **Shri R.K. Pawar:-** B.E. (Electrical & Electronics)
5. **Shri P.G.Suresh:-** B.Com Working as Commercial Manager with a total experience of 17 years.
6. **Shri Pankaj Vyas:-** Engineer

STANDING TECHNICAL CONSULTANTS

1. Shri K.S. Arora Managing Director of Powersol Engineers & Consultants Pvt Limited in the field power distribution.
2. Shrikant Puranik B.E. (Electrical) and consultant in structural engineering.
3. Mr. A.N.Agrwal B.E. (Electrical) and consultant in power transmission and distribution.

For RIGHILL ELECTRICS PVT. LTD.


DIRECTOR